

# SERVICE OFFER

# **NATIONEX**

**10 to 30 parcels per day**

**2024-2025**

# NATIONEX AGREEMENT

## 10 to 30 parcels per day

### Contact Information

Company: \_\_\_\_\_  
Address: \_\_\_\_\_  
City, Province: \_\_\_\_\_  
Postal Code: \_\_\_\_\_  
Contact person: \_\_\_\_\_  
Email: \_\_\_\_\_  
Website: \_\_\_\_\_  
Products: \_\_\_\_\_  
  
Sales Representative: \_\_\_\_\_

### Client's Profile

Number of shipments planned per week: \_\_\_\_\_  
Minimum number of shipments planned per week: \_\_\_\_\_  
Average weight per shipment: \_\_\_\_\_  
Piece per shipment: \_\_\_\_\_  
Annual projected revenue: \_\_\_\_\_

### Contract

Delivery date: \_\_\_\_\_  
End date: \_\_\_\_\_

- 1) This offer is valid for 30 days starting from the aforementioned delivery date. Once signed, it becomes the contract between both parties.
- 2) The prices included in this service offer have been determined in accordance with the profile information provided by the client. Nationex reserves the right to review its price offer in the event that the obtained volume differs from the initially agreed upon profile.
- 3) Terms of payment are NET ten days. All late payments will incur interest fees.
- 4) A fuel surcharge may apply.
- 5) In the event of deliveries made to remote areas, additional charges may apply.
- 6) In the event of an unforeseeable, exceptional, or fortuitous situation preventing electrical delivery services, deliveries could be delayed to the next open business day or delivered through a thermal network.

By signing the following agreement, I accept this offer and the terms outlined in the "Nationex Client Guide" which I acknowledge having received.

Notes : The fuel surcharge rate applicable on thermic delivery is the one establish by the FCA (weekly revision)  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Client's signature

Printed letters

Date



## THERMAL SERVICE OFFER - PIECE RATE PROPOSAL

Rates	Quebec			Ontario		
	MTL	QCM	QC	OTT	TOR	OS
1st parcel	11,13 \$	13,25 \$	13,25 \$	13,25 \$	15,37 \$	15,37 \$
Add. Parcel	6,63 \$	7,69 \$	7,69 \$	7,69 \$	9,01 \$	9,01 \$

Rates	Ontario	Maritimes		Western Canada			
	ON	MAR	NFL	MB	SK	AB	BC
0-10 lb	31,80 \$	32,91 \$	32,91 \$	26,50 \$	26,50 \$	26,50 \$	26,50 \$
11-50 lb	0,48 \$	0,49 \$	0,71 \$	0,80 \$	0,80 \$	0,80 \$	0,80 \$

### Additional fees applicable to the price per piece (non-standard packages)

Rate by parcel	Volume and weight supplements	
Class A	Weight up to 40 lbs	N / A
	Volume up to 3,5 ft <sup>3</sup>	
Class B	Weight between 40 and 100 lbs	13,05 \$
	Volume between 3,5 and 8 ft <sup>3</sup>	
Class C	Weight between 100 and 156 lbs	22,99 \$
	Volume between 8 and 12 ft <sup>3</sup>	
Class D	Weight between 156 and 201lbs	32,29 \$
	Volume between 12 and 16 ft <sup>3</sup>	

#### Zones Glossary

MTL = Montreal metro  
 QCM = Qc City metro  
 QC = Quebec others  
 OTT = Ottawa metro  
 TOR = Toronto metro  
 OS = Southern Ontario

ON = Northern Ontario  
 MAR = Maritimes  
 NFL = Newf. and Lab.  
 MB = Manitoba  
 SK = Saskatchewan  
 AB = Alberta  
 BC = Brit.-Columbia

Initials



## ACCESSORIAL CHARGES

		MTL	QC	QCM	OTT	TOR	OS	ON	MAR	NFL	MB	SK	AB	BC
1	Additional insurance	Amount %	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%
		Max	2 500 \$	2 500 \$	2 500 \$	2 500 \$	2 500 \$	2 500 \$	2 500 \$	2 500 \$	2 500 \$	2 500 \$	2 500 \$	2 500 \$
2	Dimensional weight (cubing)	Lb / ft <sup>3</sup>	12,4	12,4	12,4	12,4	12,4	12,4	12,4	12,4	12,4	12,4	12,4	12,4
3	Min. weight per parcel	Lb / parcel	10,0	10,0	10,0	10,0	10,0	10,0	10,0	10,0	10,0	10,0	10,0	10,0
4	Dangerous goods	\$ / Shipment	27,50 \$	27,50 \$	27,50 \$	27,50 \$	27,50 \$	27,50 \$	27,50 \$	27,50 \$	27,50 \$	27,50 \$	27,50 \$	27,50 \$
5	Oversized or non-conveyable parcels (NCV)	\$ / parcel	13,20 \$	13,20 \$	13,20 \$	13,20 \$	13,20 \$	13,20 \$	22,00 \$	22,00 \$	22,00 \$	22,00 \$	22,00 \$	22,00 \$
6	Oversized length (More than 72")	\$ / parcel	27,50 \$	27,50 \$	27,50 \$	27,50 \$	27,50 \$	27,50 \$	27,50 \$	27,50 \$	27,50 \$	27,50 \$	27,50 \$	27,50 \$
7	Frost protection	Min	14,64 \$	14,64 \$	14,64 \$	14,64 \$	14,64 \$	14,64 \$	14,64 \$	14,64 \$	14,64 \$	14,64 \$	14,64 \$	14,64 \$
		%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%
8	Address modification	Min	10,18 \$	10,18 \$	10,18 \$	10,18 \$	10,18 \$	10,18 \$	10,18 \$	10,18 \$	10,18 \$	10,18 \$	10,18 \$	10,18 \$
		Max	18,70 \$	18,70 \$	18,70 \$	18,70 \$	18,70 \$	18,70 \$	18,70 \$	18,70 \$	18,70 \$	18,70 \$	18,70 \$	18,70 \$
		Min. Shipment price	X	X	X	X	X	X	X	X	X	X	X	X
9	Unavailable or absent consignee	Min	7,98 \$	7,98 \$	7,98 \$	7,98 \$	7,98 \$	7,98 \$	N/A	N/A	N/A	N/A	N/A	N/A
		Max	18,98 \$	18,98 \$	18,98 \$	18,98 \$	18,98 \$	18,98 \$	N/A	N/A	N/A	N/A	N/A	N/A
		Min. Shipment price	X	X	X	X	X	X	X	N/A	N/A	N/A	N/A	N/A
10	Refused delivery	Fixed amount	N/A	N/A	N/A	N/A	N/A	N/A	17,05 \$	17,05 \$	17,05 \$	17,05 \$	17,05 \$	17,05 \$
		Shipment price	X	X	X	X	X	X	X	X	X	X	X	X
11	Unavailable or delayed pickup	Min	7,98 \$	7,98 \$	7,98 \$	7,98 \$	7,98 \$	7,98 \$	N/A	N/A	N/A	N/A	N/A	N/A
		Max	18,98 \$	18,98 \$	18,98 \$	18,98 \$	18,98 \$	18,98 \$	N/A	N/A	N/A	N/A	N/A	N/A
		Min. Shipment price	X	X	X	X	X	X	X	N/A	N/A	N/A	N/A	N/A
12	Canceled pickup	\$ / Shipment	N/A	N/A	N/A	N/A	N/A	N/A	17,05 \$	17,05 \$	17,05 \$	17,05 \$	17,05 \$	17,05 \$
		Min	7,98 \$	7,98 \$	7,98 \$	7,98 \$	7,98 \$	7,98 \$	7,98 \$	17,05 \$	17,05 \$	17,05 \$	17,05 \$	17,05 \$
		Max	18,98 \$	18,98 \$	18,98 \$	18,98 \$	18,98 \$	18,98 \$	18,98 \$	18,98 \$	18,98 \$	18,98 \$	18,98 \$	18,98 \$
13	Rural routes	Min. Shipment price	X	X	X	X	X	X	X	X	X	X	X	X
		\$ / Shipment	17,05 \$	17,05 \$	17,05 \$	17,05 \$	17,05 \$	17,05 \$	17,05 \$	17,05 \$	17,05 \$	17,05 \$	17,05 \$	17,05 \$
14	Residential delivery	\$ / Shipment	N/A	N/A	N/A	N/A	N/A	7,70 \$	- \$	- \$	7,70 \$	7,70 \$	7,70 \$	7,70 \$
15	Waiting time	\$ / 10 minutes	16,50 \$	16,50 \$	16,50 \$	16,50 \$	16,50 \$	16,50 \$	16,50 \$	16,50 \$	16,50 \$	16,50 \$	16,50 \$	16,50 \$

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Initials



## BEYOND AREAS

If the destination is located in a beyond zone, the following surcharges are added to the base rates.

Zone	Type	Weight	Parcel	Notes
101	1st parcel	- \$	4,95 \$	
	Add. Parcel	- \$	2,75 \$	
102	0-10	8,80 \$	- \$	
	Add. Lb	0,242 \$	- \$	
103	0-10	17,60 \$	- \$	
	Add. Lb	0,242 \$	- \$	
104	0-10	25,30 \$	- \$	
	Add. Lb	0,385 \$	- \$	
105	0-10	37,40 \$	- \$	
	Add. Lb	0,660 \$	- \$	
106	0-10	50,60 \$	- \$	
	Add. Lb	0,660 \$	- \$	
107	0-10	71,50 \$	- \$	
	Add. Lb	0,770 \$	- \$	
108	0-10	108,90 \$	- \$	
	Add. Lb	2,20 \$	- \$	
109	\$ / parcel	- \$	18,70 \$	
		- \$		
110	1st parcel	- \$	20,90 \$	
	Add. Parcel	- \$	5,50 \$	
111	0-10 lb	159,72 \$	- \$	
	Add. Lb	3,66 \$	- \$	
200	1st parcel	- \$	2,75 \$	
	Add. Parcel	- \$	1,38 \$	

The following rates are independent and are not added to your base rate.

113	0-200 lb	106,48 \$	Delivery at the port only. Direct delivery available with surcharge.	Iles de la Madeleine (summer)
	Add. Lb	0,599 \$		
114	0-200 lb	186,34 \$		Iles de la Madeleine (Winter: Dec.15 - March 31)
	Add. Lb	0,799 \$		
115	0-2 lb	159,72 \$	Goose Bay, Labrador.	
	Add. Lb	10,65 \$		

[Download the Nationex postal codes list and zoning guide](#)

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Initials



## TERMS AND CONDITIONS ACCESSORIAL CHARGES

Effective as of June 26, 2023

### 1. Basic liability and additional insurance

All shipments are covered up automatically. If necessary, additional insurance must be entered while creating the shipment. *Surcharges apply. Please see rates for further details.*

### 2. Cubing, measurements and weight of parcels

Rates are based upon a minimum density by ft<sup>3</sup>. If the cubed weight is higher than the actual weight, the cubed weight will be used to calculate the rate of the shipment.

*Note: The volume (in cubic ft) of a parcel is calculated by multiplying its dimensions (in inches) according to the following formula: Length X Height X Width / 1728. Please see rates for further details.*

*Note 2 : For piece rates, a Class B, C, D, or P (palette) surcharge may apply.*

### 3. Weight per parcel

Nationex reserves the right to reweigh every parcel with their Canadian government approved scale. If the weight read on the scale is higher than the declared weight, a rate adjustment will be made.

### 4. Minimum weight per shipment

For every shipment, a minimum weight will be assessed to every parcel. *Please see rates for further details.*

### 5. Maximum weight and dimensions per parcel

For every delivery, the maximum weight per parcel is 70 lbs, or 66 lbs for deliveries in Western Canada or with certain other partners. The maximum volume is 15,99 cubic ft.

### 6. Dangerous goods (D.G.)

Merchandise considered "Dangerous Goods" that are shipped with Nationex must be duly identified and related forms must be filled out. *Surcharges may apply. Please see rates for further details.*

### 7. Oversized or non-conveyable parcels (NCV)

Oversized parcels (from 36" or more than 70lb), un-packaged parcels or parcels that cannot be put on a conveyor are subject to a surcharge.

### 8. Oversized length (from 72")

If a parcel measures 72 inches or more, an overlength surcharge applies. *Please see rates for further details. Please note that the NCV charge also applies.*

### 9. Frost protection

Nationex offers frost protection. A shipment that requires frost protection must be duly identified and mentioned during the original shipment. *Surcharges may apply. Please see rates for further details.*

### 10. Address modification

A surcharge will apply if Nationex cannot deliver a shipment due to a wrong or incomplete address. *Please see rates for further details.*

### 11. Absent, closed, or unavailable consignee

If the consignee is absent during the 1<sup>st</sup> delivery attempt, a 2<sup>nd</sup> attempt is automatically done. *Surcharges may apply. Please see rates for further details.*

### 12. Canceled or refused delivery

If a delivery is refused by the consignee, parcels will be returned to sender. *Surcharges may apply. Please see rates for further details.*

### 13. Unavailable pickup

If the consignee is absent during the 1<sup>st</sup> pickup attempt, a 2<sup>nd</sup> attempt is automatically done. *Surcharges may apply. Please see rates for further details.*

### 14. Canceled or refused pickup

If a pickup is canceled or refused by the consignee, the request will be removed from routes and no further attempt will be made. *Surcharges may apply. Please see rates for further details.*

### 15. Rural routes or exceptionally isolated destinations

Nationex reserves the right to apply a surcharge to destinations considered as rural routes or exceptionally isolated. *Please see rates for further details.*

### 16. Residential deliveries

If the consignee address is considered residential, a surcharge may apply. *Please see rates for further details.*

### 17. Waiting time

If a shipment requires an excessive amount of time to be delivered, a fee (in 10-minute increments) will be added to the initial delivery charge. *Please see rates for further details.*

### 18. Delivery appointment

If an appointment is required to complete a delivery, a surcharge may apply. *Appointment rates may vary and are available upon request.*

### 19. Beyond points

Some destinations are considered as beyond points and are subject to a surcharge. To determine the zone that applies to your destination, please consult the Nationex website and/or your NatConnect shipping software.

*\*Certain conditions apply. Please refer to the Nationex Client's Guide available on the Nationex website or request a copy to you Nationex representative at 1-866-999-7737.*

Initials